

Package Registration

10-Steps to Grants: This comprehensive program design and proposal development curriculum includes one-on-one technical assistance with a proposal project, networking sessions, and The Grant Center's Annual Conference. Workshops included in this package are:

- Understanding Census Data (10/18/05)
- Organizational Credibility (10/21/05)
- Introduction to Program Design (11/9/05)
- Logic Models: Picture Your Program Here (12/2/05)
- Grant Budgets: Narratives and Numbers (12/9/05)
- Grant Writing 101 (1/6/06)
- Evaluation Planning: Tools and Measures (2/24/06)
- Researching Grant Funding (3/9/06)
- Grants Management (4/12/06)
- Everything Else (About Proposals) (5/3/06)

Fee: \$750 for members; \$950 for non-members.
Registration Deadline: September 16, 2005.

8-Steps to Organizational Effectiveness: Sponsored by the Wilson Foundation, this nine-month course is designed to address a range of topics related to nonprofit management. Participants will attend The Grant Center's Annual Conference. Workshops in this package are:

- Building a High-Performance Organization (9/23/05)
- Solving the Puzzle of Board Design (10/28/05)
- Capital Structure and Cost Allocation (11/18/05)
- Nonprofit Financial Health: Key Indicators (12/9/05)
- Advanced Program Design (1/20/06)
- Making Marketing Work (2/10/06)
- Human Resource Management (3/3/06)
- Fearless Fundraising (4/7/06)

Fee: \$775 for members; \$975 for non-members
Registration Deadline: September 21, 2005.

1st Steps for Nonprofits: Special discount for new organizations (less than three years old) only.

- Putting the Right Foot Forward (9/30/05)
- Organizational Credibility (10/21/05)
- Introduction to Program Design (11/9/05)

Fee: \$195 for members; \$305 for non-members.
Registration Deadline: September 28, 2005.

Financial Management: Five workshops covering all aspects of nonprofit financial knowledge. Workshops included in the package are:

- Capital Structure and Cost Allocation (11/18/05)
- Grant Budgets: Narratives and Numbers (12/9/05)
- Nonprofit Financial Health: Key Indicators (12/9/05)
- Grants Management (2/8 or 4/12/06)
- Understanding the 990 (10/26/05 or 5/19/06)

Fee: \$350 for members; \$525 for non-members.
Registration Deadline: November 16, 2005.

Program Design: Save 15% on a perfect pair!

- Introduction to Program Design (11/9/05)
- Advanced Program Design (1/20/06)

Fee: \$190 for members; \$300 for non-members.
Registration Deadline: November 7, 2005.

Research: The best tips and tricks for research of all kinds! Workshops included in the package are:

- Understanding Census Data (10/18/05)
- Researching Grant Funding (see training calendar)
- Using Prospect Research (3/24/06)

Fee: \$205 for members; \$330 for non-members.
Registration Deadline: October 14, 2005.

Please note that all package fees are non-refundable.

Package(s): 10-Steps to Grants 1st Steps for Nonprofits Program Design
 8-Steps to Organizational Effectiveness Financial Management Research

I have read, and I accept, The Grant Center's Training Policies (policies can be found at www.grantcenter.org/policies.htm).

Name _____ Title _____

Organization _____

Address _____

City _____ State _____ Zip _____

Telephone _____ Fax _____ Email _____

Executive Director _____

Telephone _____ Fax _____ Email _____

Amount Enclosed \$ _____

Please make checks payable to The Grant Center.

Payments must be mailed or brought to: The Grant Center, 606 South Mendenhall, Suite 108, Memphis, TN 38117, and must be received prior to the package registration deadline.